



511 South 7th Street
Delano, MN 55328-9125

1.800.328.3421
+1 763.972.2981
f. +1 763.972.2911

June 3, 2020

To our Valued Customers and Suppliers,

As we continue to monitor the rapidly evolving situation around the Coronavirus (COVID-19), our first thoughts are for the safety and well-being of everyone. In these unprecedented times, it is important that we come together to support all those impacted.

As is the case in many states, Minnesota has been operating under a shelter-in-place order. All non-essential business have been closed for several months. As an essential business, we have continued operations.

Construction projects for health care facilities, data centers, waste treatment facilities, and most other businesses identified as part of the sixteen critical sectors by the Department of Homeland Security Cybersecurity and Infrastructure Security Agency (CISA) rely on our products. Our primary raw material suppliers are already considered essential businesses as defined by CISA. This establishes us as a vital link in the supply chain for these projects, enabling us to continue production as an essential business.

Our top priority continues to be the safety of our employees and those of our customers and suppliers. We take this very seriously. When this crisis began, we took aggressive measures, based on the CDC guidelines, to protect our employees. All but our production team and handful of supervisory office employees continue to work from home.

On June 8, we will begin the early stages of bringing a small number of staff back to the office, but most personnel will continue to work from home. Although we have been trying to operate as normally as possible, we are experiencing delays in some front office functions including drafting and engineering. Production is operating near normal capacity.

The current civil unrest in Minnesota is not currently impacting our business.

We thank you for your business, loyalty, and the opportunity to serve you. We hope you are staying safe and strong during this unparalleled time. Together we will make it through this. Please feel free to reach out to us for further details.

Please stay safe and healthy.

A handwritten signature in black ink that reads "Jo Reinhardt".

Jo Reinhardt
CEO / President